

# ATIF SAHIN

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## EDUCATION

### American University, Kogod School of Business, Washington, DC

*STEM Master of Business Administration with a Certificate in Data Analytics; GPA: 3.93*

*August 2019 – May 2021*

- *VP of Finance*, Graduate Business Association – managed budget and funding process for all graduate led student clubs
- Awards: KSB Graduate Excellence Award (Spring 2020, Fall 2020 and Spring 2021), and KSB Merit Scholarship

### Koc University (#1 Business School in Turkey), Istanbul, Turkey

*Bachelor of Arts in Business, Management*

*September 2015 – June 2017*

- Global Exchange Program, American University, Washington, DC (Fall 2016)
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## EXPERIENCE

### The Granite & Marble Depot, Chicago, IL

*Senior Business Analyst*

*July 2021 – Present*

- Leading machine monitoring project to track Overall Equipment Effectiveness (OEE) and collect data on interruptions for ~\$1M in machinery; analyzed collected data and increased machine utilization by 17%
- Created a comprehensive assessment on production current state and presented potential areas of improvement to management
- Streamlined the job creation and management process through process modeling; used MS Visio to create a cross-functional flow chart and pinpoint and eliminate redundant and overlapping tasks; reduced labor hours by 33%
- Orchestrating plan to digitize job management and processing; eliminated 22% of errors resulting from double data entry

### World Bank, Washington, DC

*Analyst – Doing Business Project*

*January 2021 – May 2021*

- Performed primary data collection through interviews with industry experts and verified responses against legal sources
- Secured \$1M in funding to conduct worldwide research on building energy codes by leading efforts to draft a proposal

### American University, Washington, DC & Cabo Verde

*Graduate Research Assistant, AFFIRE Lab (Incubator and thinktank)*

*May 2020 – August 2020*

- Mentored CEO of startup on business strategies to launch a micro-financing program with a goal to allocate \$100,000
- Launched the startup within 3 months and slashing the budget in half to \$5,000 by tailoring a multi-tiered launch strategy
- Executed plan and met deadline to run pilot project matching greenhouse project with donor

### Bloomberg, Washington, DC & London, UK

*Sustainability Consultant*

*January 2020 – May 2020*

- Synthesized and summarized the EU Taxonomy of Sustainable Activities for management and stakeholders
- Transformed Taxonomy guidelines into multi-tiered recommendation to integrate new metrics into the Bloomberg Terminal
- Analyzed impact on core missions of key stakeholders and presented findings to more than 20 senior business managers

### Shaheen Grup Kagitcilik Ithalat Ihraracat Limited Sirketi, Istanbul, Turkey

*Multinational, paper and cardboard trading company with a portfolio of more than 500 clients*

*Operations Manager*

*July 2017 – July 2019*

- Optimized order quantities by building regression and forecasting models on Excel; cut payment delay penalties by 70%
  - Boosted sales per rep by 23% by introducing commission-based pay in place of former fixed pay and leading training
  - Slashed number of effort hours by 50% by initiating a global strategy to streamline and centralize ERP and reporting
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## DISTINCTIONS

<b>Honors:</b>	Honorary member of Beta Gamma Sigma, The International Business Honor Society
<b>Certificates:</b>	Data Visualization and Communication with Tableau and Google Data Analytics Certificate
<b>Technical Skills:</b>	SQL, RStudio, SPSS, Expert Choice, Python and MS Visio
<b>Languages:</b>	Native in Arabic and Fluent in Turkish